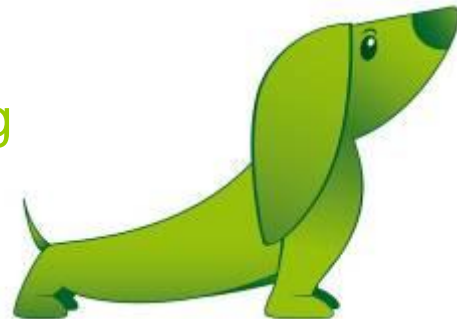




Industry Perspective on Ebus Future

Małgorzata Olszewska
Member of the Board for Sales & Marketing



Agenda

- ① **Experience in trolleybuses**
- ② **Current status of ebus technology**
- ③ **Next steps and ebus future**



Experience in trolleybuses



Trollino 12, 15, 18



Trollino 12, 15, 18



Trollino 12



Trollino 12



611 Solaris Trollino

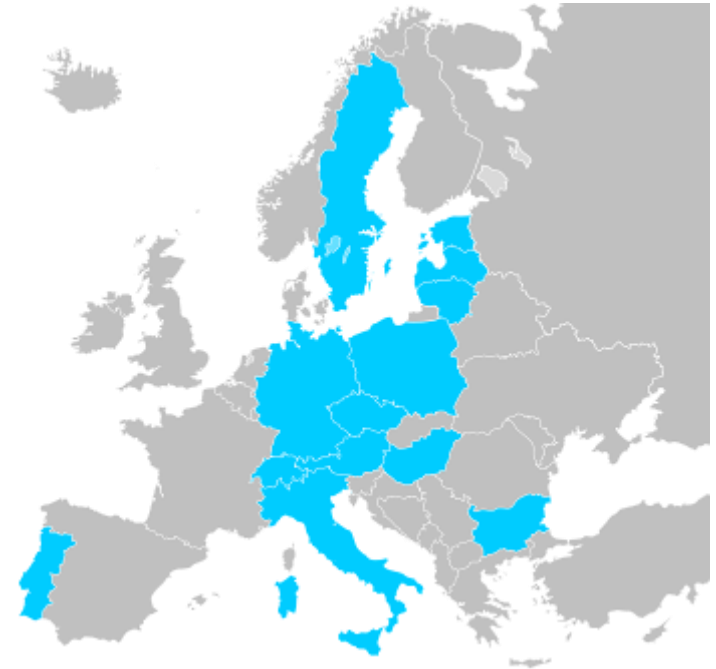
delivered since 2001

of which **358** Solaris Trollino 12 (two-axle)

67 Solaris Trollino 15 (three-axle)

186 Solaris Trollino 18 (articulated)

to **27** cities in **13** countries



References

Bologna (I), Budapest (H), La Chaux-de-Fonds (CH), Chomutov-Jirkov (CZ), Coimbra (P), Debrecen (H), Eberswalde (D), Gdynia (PL), Jihlava (CZ), Kaunas (LT), Landskrona (S), Lublin (PL), Napoli (I), Opava (CZ), Ostrava (CZ), Pardubice (CZ), Plzeň (CZ), Riga (LV), Roma (I), Salzburg (A), San Remo (I), Sofia (BG), Tallinn (EST), Teplice (CZ), Tychy (PL), Vilnius (LT), Winterthur (CH)

(as of 31.12.2012)



- ❶ Experience in trolleybuses
- ❷ Current status of ebus technology
- ❸ Next steps and ebus future



Urbino 12 electric

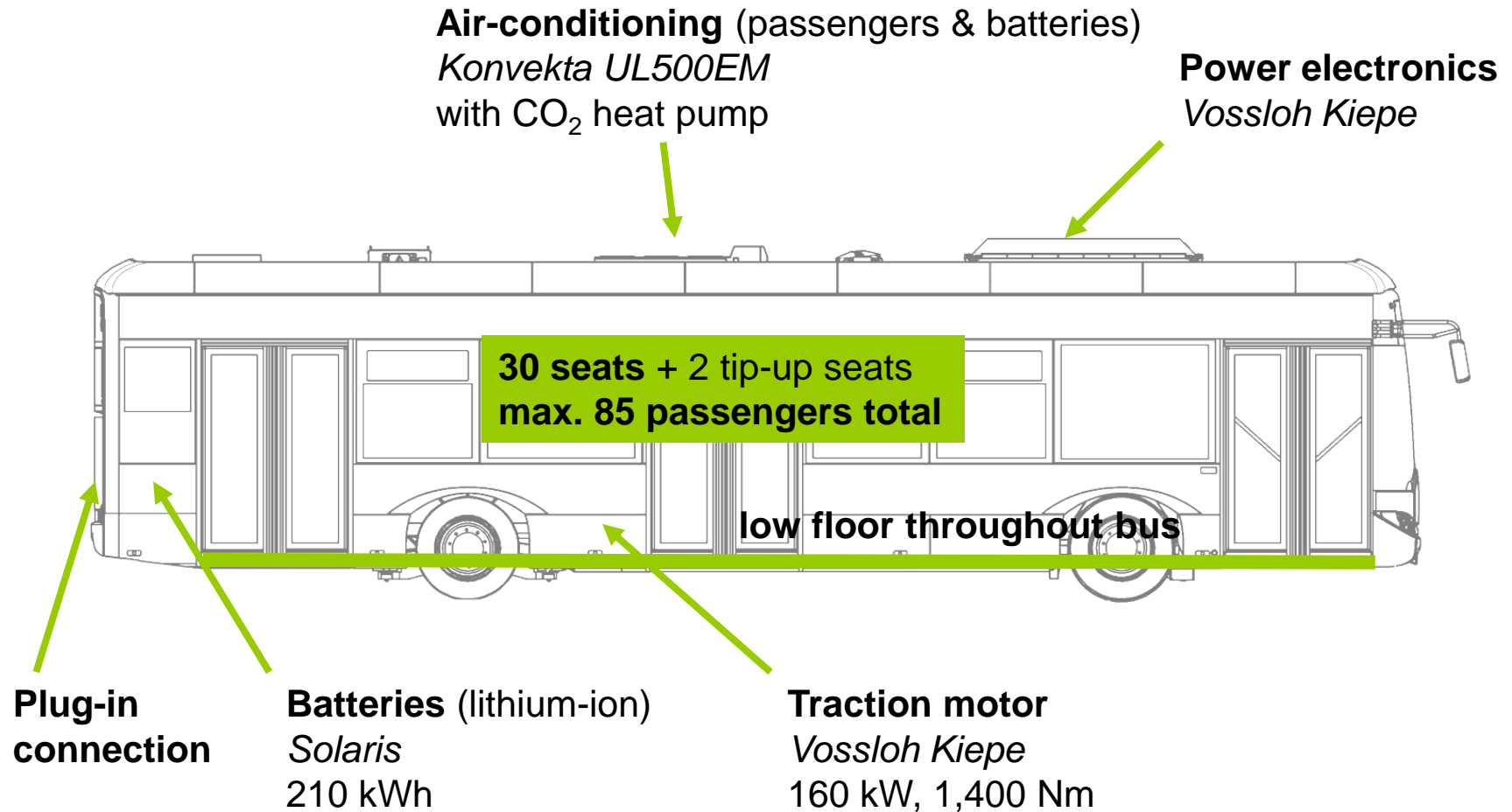
Standard-length electric bus

Modular powertrain and electric drive system for easy adaptation to individual operational requirements

Fast plug-in charging in prototype,
prepared for opportunity charging systems
(e.g. inductive charging)

Possibility of overhead power supply with trolleybus catenary





Awards

First **EBUS Award** for Battery Buses of
Forums für Verkehr und Logistik e.V.
under patronage of
German Federal Minister of Transport
Dr Peter Ramsauer



Busplaner Innovation Prize 2012
in Public Transport category

**International Busplaner
Sustainability Prize 2013**



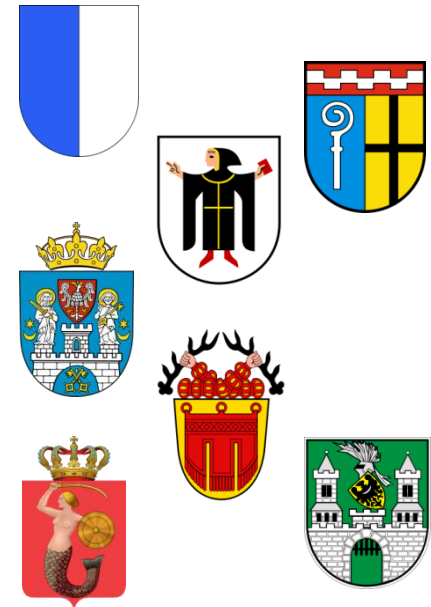
Demonstrations and Tests (selection)

Solaris Urbino electric buses have been demonstrated and tested in **more than 30 cities**, including:

- Aachen
- Berlin
- Braunschweig
- Düsseldorf
- Gdańsk
- Hannover
- Jena
- Kassel
- Kraków
- Leipzig



- Luzern
- Mönchengladbach
- Montafon
- Munich
- Nürnberg
- Poznań
- Reutlingen
- Tübingen
- Warsaw
- Zielona Góra



First order in Germany

1x Solaris Urbino 12 electric
for **Braunschweiger Verkehrs-AG**

- Delivery in summer 2013
- Will be used in „Emil“ demonstration project (electric mobility with inductive charging) supported by German Federal Ministry of Transport, Building and Urban Development
- **60 kWh battery** releases space for more passengers
- **Bombardier Primove** inductive charging



First order in Austria

1x Solaris Urbino 8,9 LE electric
for **Stadtwerke Klagenfurt**

- Delivery in spring 2013
- Will be used in e-mobility project
CEMOBIL

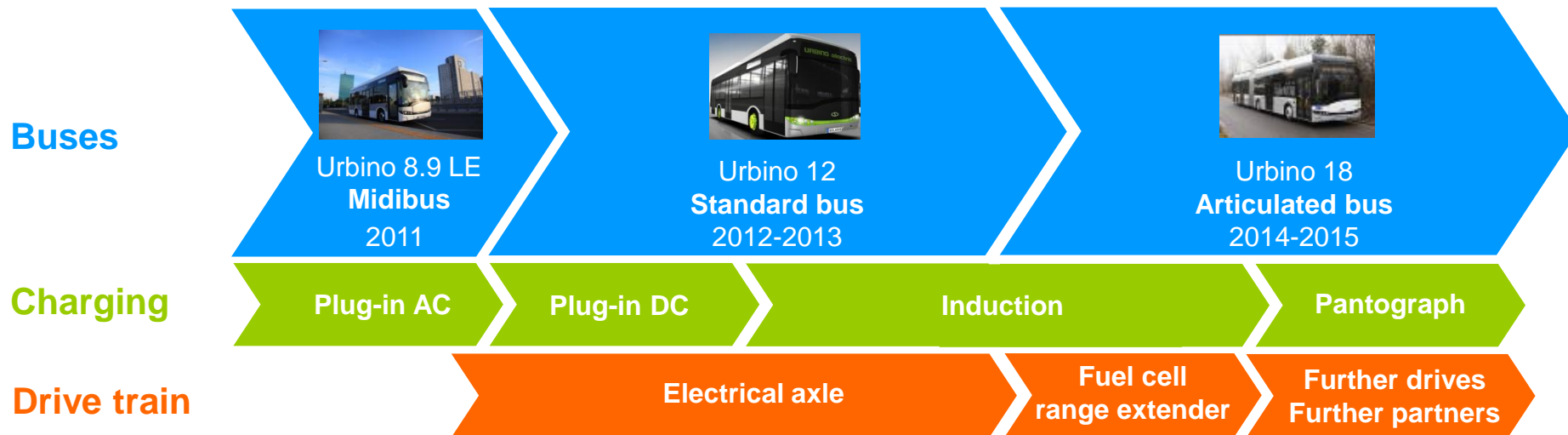


- ❶ Experience in trolleybuses
- ❷ Current status of ebus technology
- ❸ Next steps and ebus future



Next steps

- **Implement experience and lessons learned** in demonstrations and tests
- **Increase number of options** for powertrain and energy supply
- Make use of **improving battery technology** to further increase range
- Add **articulated buses** to electric bus range



Proven trolleybus technology works best

- Best possibility to supply energy to electric buses is **trolleybus catenary**
 - Large amount of energy can be reliably supplied
 - Technology is proven and works well in all conditions
- With current and future batteries, catenary can be restricted to core sections
 - Successfully implemented in Rome since 2004



New technology reduces infrastructure costs

- In future, trolley poles need to be **raised automatically** while bus is moving
 - No need for expensive and visually intrusive crossings and points
 - Fully flexible operation and possibility of route extensions
- **“Hybrid trolleybus”** with batteries and supercaps already available today



Hybrid trolleybus with batteries and supercaps

- Demonstrator in Eberswalde (Germany) funded by EU in **TROLLEY project**
 - Battery system (72 kWh) designed to cover 4 km on round trip of 18 km and to fit existing space on bus – other sizes are possible
- First results from operation alongside other trolleybuses (with supercaps and diesel auxiliary power unit) are available
 - Tested in winter (temperatures -1 to -3°C) with normal heating for passengers
 - Over whole day, **40 km of 240 km (17%) without overhead power supply**
 - **Energy cost per km 32% lower with hybrid trolleybus**





Thank you for your attention!

